



# Seminar season in full swing

*Flooding in Bangkok, Thailand, forced the cancellation of MineSight-Perth's annual seminar there in November, but elsewhere, seminars were in full swing in Australia, Chile, Peru, Brazil and Mexico. Here's a roundup of events.*

## **Belo Horizonte, Brazil**

More than 70 professionals attended the fifth annual Prominas-MineSight Seminar in Belo Horizonte, Nov. 11.

Eighteen clients were represented at the seminar, hosted by the Atlantica Clarion Hotel. Prominas staff and clients shared the load of about 20 presentations throughout the day.

Among the presentations were the following:

- Sequencing Multimine for Iron Ore (MineSight Schedule Optimizer) by Antonio Rocha, Mining Engineer (Vale).
- Sequence Mining- Optimization and blending with the use of automapping (MineSight Schedule Optimizer) by Mauro Sérvulo, Mining Engineer (AngloAmerican).
- Manipulation of Surface High-Resolution (LGO) by Gerley Machado, Bachelor of Computer Science (Prominas).
- MineSight Solution for Network Projects (DSS & Sync) by Henrique Favarine - Solutions Coordinator (Prominas).

"We took care to spread the presentations out over the day, so there was lots of time for coffee, lunch and interaction with guests," said Emerson Maia of Prominas, regional agent for MineSight in Brazil.

"There was also a separate room offering one-on-one consultation. The lectures were well received and generated much discussion."

## Brisbane, Australia

Mintec's Perth branch, MineSight Applications Australia, dispatched three of its staff to the opposite side of the country to host the second annual Brisbane Seminar, Oct. 27-29.

Clients from as far away as China made the trip to the Novotel Brisbane, along with an excellent turnout from Xstrata Copper and locally based consulting groups. MineSight's Glenn Wylde, Grant McEwen and Barry Vayler hosted the event, and since most of the attendees were geologists, many of the presentations focused on relevant geological tools available or in development. Several engineering-planning tools were also showcased.



*Guests at the second annual Brisbane seminar listen to Grant McEwan's presentation on MineSight Torque.*

Day 1 started with participant registrations, distribution of MineSight 'goodies' and the unveiling of the newly completed MineSight Lego block model. This will be used as a future conference/seminar booth display, and is sure to attract attention.

"Every block represents a grade and it's very accurate," said Perth branch manager Ian Whitehouse of the Lego model, which weighs about 17 kilos.

"It helps to make something surreal more real."

Then it was down to business, with Glenn summarizing the exciting new tools available in MineSight. This was followed by six technical presentations on MineSight Torque, Material Manager, MineSight Axis Grade Control, MineSight Data Analyst, Advanced Reporting and Charting, and MineSight DART.

Day 2 topics included the new unfolding tool currently in development, MineSight Economic Planner, MineSight Schedule Optimizer, MineSight Axis Drill & Blast, MineSight Haulage and new utilities. Presentations were also given on stratigraphic modeling and model validation processes.

Barry presented Tips and Tricks, the final topic for the day. This continues to be a popular presentation and has become a highlight for the finale of the MineSight Applications-hosted seminars in Perth, Brisbane and Bangkok.

Finishing the seminar on a high note, Rhonda O'Sullivan, Geology Superintendent for Xstrata Copper, praised the quality and speed of service provided by Perth Tech Support.

Congratulations to the MineSight team for a busy two days, with all having to prepare and present five or more times during the seminar. Participant feedback was excellent, both from the larger companies, such as Xstrata, and also from smaller users, such as ENVIROmine, which offered insight into alternative uses for MineSight (dredging, waste dump rehabilitation).

## Santiago, Chile



*A busy year meant a busy seminar for MineSight Applications Chile, which hosted about 50 clients a day, Nov. 9-11.*

Live demonstrations, technical presentations, and one-on-one consultation were among the highlights of MineSight Chile's three-day seminar at Santiago's Hyatt Hotel, Nov. 9-11.

"The event was a great chance to meet with all our clients and improve our relationships with them," said Juan Martinez, branch manager for MineSight Applications Chile.

It has been a busy year for the branch, which incorporated five new mining companies into its client list.

About 30 mining companies were represented, from Chile, Argentina, Peru and Colombia. They included international groups like BHP-Minera Escondida, Quadra FNX - Minera Quadra, FMI El Abra, Xstrata Minera Alumbrera, FMI Minera Candelaria, AAC Division Los Bronces, AAC Division El Soldado, and Codelco Chile. Also in attendance were consultant companies and universities that use MineSight on a daily basis.

"All of them appreciated our new developments, enjoyed the live demos and gave us very positive feedback."

In each of the two first days, more than 50 clients participated in technical presentations, while a further 35 attended client presentations on the final day. Clients making technical presentations included Julio Bruna and José Bassan of Minera Alumbrera, Alvaro Vergara from Metalica Consultores, Nelson Rumino of Codelco Chile, Juan Mulet and Claudio Gajardo from Minera Los Colorados of CMP, Francisco Olivares of FMI El Abra, and a group of students of Universidad Nacional de Colombia. Alvaro Vergara's presentation, "Final Open Pit based on the uncertainty of grades," was given special recognition by the participants.

"During this Seminar we improved visualization by renting a high-quality projector with a giant backdrop, and we added two LCD auxiliaries," said Martinez. "We also broadcast a short overture video profiling Mintec, MineSight and our services."

"During the last day we hosted our popular one-to-one sessions, when many clients took advantage of the time to resolve general doubts and ask questions related to products reviewed during the seminar."

## Lima, Peru



*More than 100 people registered for this year's MineSight Applications Peru seminar.*

Hearing first-hand about clients' experiences with MineSight software is one of the most valuable parts of MineSight seminars. This was especially true at MineSight Applications Peru's annual seminar in Lima, Nov. 3-4.

More than 100 people registered for the seminar, which featured a mix of geology and planning topics. Among them was a presentation by Wilmer Cancho of Barrick Lagunas Norte. Wilmer used to work for MineSight and is now superintendent for technical services at Barrick Lagunas Norte.

Wilmer discussed the site's use of MineSight Haulage, which was installed by Renzo Pinto from the Peru office in June 2011. His presentation focused on demonstrating the difference in tonnage forecast to be mined versus the real tonnage per the scheduled equipment.

Before MSHaulage was installed, the difference was eight per cent. Wilmer said that MSHaulage has now closed that gap to about three per cent!

"Another presentation that generated very good exchange with our customers was about professional services, where we explained our capabilities and experience beyond training," said MineSight Applications Peru branch manager Ricardo Lanfranco.

## Hermosillo, Mexico



*More than 50 guests attended each day of the MineSight Mexico Seminar.*

Excitement about MineSight Schedule Optimizer, subcelling and MineSight Haulage was evident at the annual MineSight Mexico Seminar, according to director of global marketing, Rudy Moctezuma.

“The clients were very positive about MineSight and mining in general,” said Moctezuma, who helped host the event in Hermosillo, Nov. 16-18. “We had plenty of questions and interest, and the one-on-one was very busy.”

Eighty clients registered for the event, and more than 50 attended each day. Potential clients, such as US Gold, also attended. Guests received USB memory cards complete with seminar presentation details. Some were customized with marketing materials related to products of interest.

“Most were interested in MineSight Torque, MineSight AXIS and MineSight Haulage,” said Moctezuma.

Clients in attendance included Grupo Mexico, Timmins, Argonaut, and ArcelorMittal.

- Mark your calendars for the 29<sup>th</sup> annual Mintec Seminar in Tucson, Arizona, May 7-11. The cost of seminars is included in client’s annual maintenance fees and you are encouraged to attend. Clients are also encouraged to be presenters. For more information, click [here](#).